

**aip**



**AIP WELDING SUPPLIES LTD**

SUPPLYING THE  
**ARTFORM OF  
WELDING**

## Notes

# ABOUT US



We are an award winning independent industrial equipment supplier based in Bridgwater, Somerset specialising in all things welding. With our inception 6 years ago, our continued growth has helped us fulfil our aim of put the knowledge, skill, and most of all respect back into the industry which over the years has been lost in the lack of next generations coming into the trade to no fault of their own. What differs us is our drive and passion to provide you with a product that solves your problems and improves your work and production output.

We have a very knowledgeable fully trained team who are ex-welders and/or share a passion



for the industry and are more than capable of handling any enquiry you may have.

We pride ourselves on our high level and efficient customer service, we do this by working to these rules:

- ✓ Caring in what we do,
- ✓ Capable in what we offer,
- ✓ Content while we do it.

### **Delivery Details:**

Nationwide Next Day Service for items in stock

Orders under £150.00 come with £9.95 Delivery charge.

*Emergency same day delivery available on in stock items, cost will vary depending on distance.*

## OUR VALUES

We pride ourselves on high level and efficient customer service. We do this by working to these rules...

✓ **CARING** in what we do

✓ **CAPABLE** in what we offer

✓ **CONTENT** while we do it



### WELDING, CUTTING AND PLASMA

- Vast Range of Trusted Brands
- Full Warranty Guarantees
- Replacement Parts and Accessories
- Machine Usage and Guidance Available
- Competitive Prices
- Unbeatable Service

### PERSONAL PROTECTION EQUIPMENT

- Safety Boots
- Hi Visibility Clothing
- Leather Clothing
- Eye Protection
- Flame Retardant Overalls
- Gloves
- Ear Protection
- Head and Face Protection
- Coded Breathing Equipment

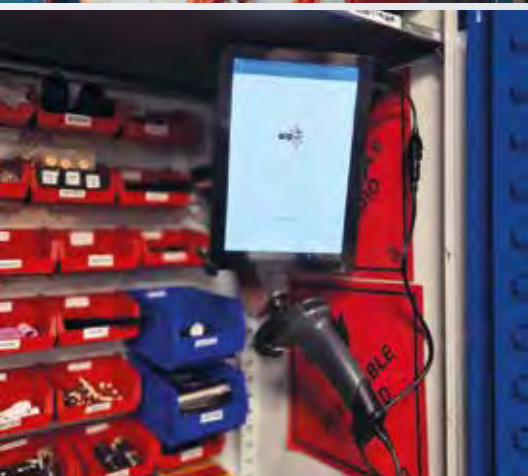
### 1-1 TUITION, TRAINING AND SUPPORT

- Test and Material Certifications
- Flexible Six Days a Week Programmes
- Complete Aftercare and Guidance
- Skilled in Various Processes and Equipment

### SERVICES

- Customer Consignment Stock Control
- LEV Testing
- 24hr Call Out Service
- Bespoke Welding Servicing and Repairs

# DIGITAL STOCK MANAGEMENT



**We have developed a brand new system that will save you time and money.**

## **System Features:**

- ✓ Barcode scanning system allowing staff to scan out items quickly.
- ✓ Full usage of consumables will be available from previous jobs which allows you to price more efficiently should you have the same/similar job come up.
- ✓ Call service icon allowing you to video call us, 24 hour call out service, log faults and request a visit.
- ✓ Full electronic traceability and real time stock levels with images and description of each item.
- ✓ All material certification, test certificates and machine calibration certificates will be available at a push of a button.



# CP7/CP47 GAS INSPECTIONS



Did you know it is a requirement to ensure that all gas equipment used in your workplace should be inspected yearly and in safe working order?

Did you know an accident caused by gas equipment that isn't in safe working order will result in business insurance being invalid?

We can help you as we offer CP7 & CP47 Gas Safety inspections for welding sets and Oxy/Fuel Systems.

One of our fully qualified gas inspectors will ensure

- ✓ A full visual and function check of your regulators, flashbacks, hoses and torch.
- ✓ A full report with certification.
- ✓ Advice and training on the correct pre-use and shut procedure of Oxygen/Fuel Systems.
- ✓ A full risk assessment and method statement (if required).

# LEV SURVEYS AND SOLUTIONS



The HSE have strengthened their enforcement expectations for all welding fume, including mild steel welding, because general ventilation does not achieve the necessary control.

Control of the cancer risk requires suitable engineering controls for all welding activities indoors e.g. Local Exhaust Ventilation (LEV). Extraction will also control exposure to manganese, which is present in

mild steel welding fume, which can cause neurological effects similar to Parkinson's disease.

Working with our specialist fume extraction suppliers we will be able to undertake visits at your premises and provide you with recommendations and a solution to get your business compliant with the latest regulations whether it be a portable or fixed system.



***To arrange your free site visit for us to give you the best and most cost effective solution to be compliant with these regulations please contact us on 01278 444474***

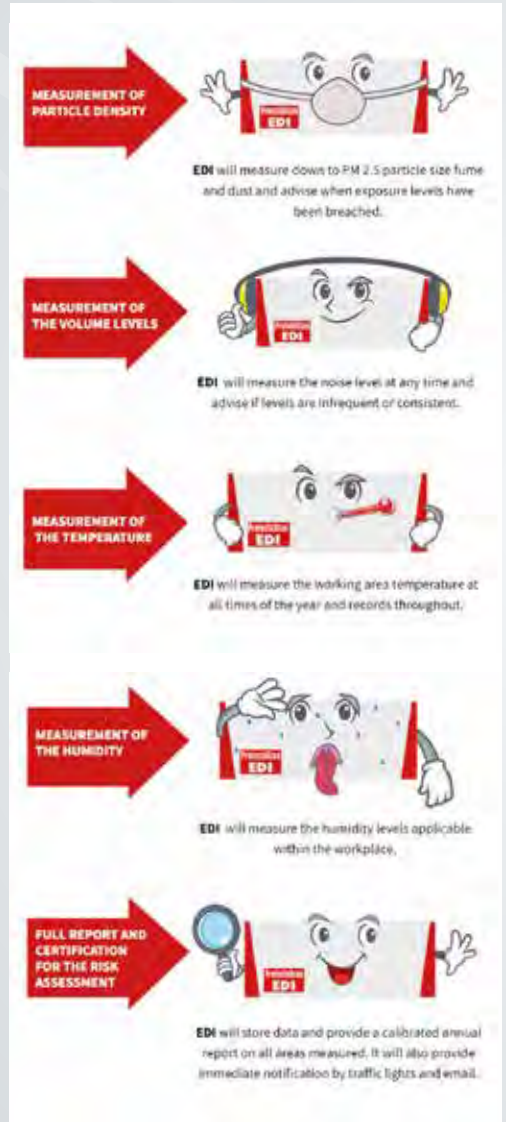
# ENVIRONMENT DETECTION SURVEYS



## Features:

- ✓ LED bar with traffic light function
- ✓ WiFi Antenna
- ✓ Ethernet connection
- ✓ Measures particle density, temperature, air humidity and volume
- ✓ Records real-time data, 24/7, 365 days a year
- ✓ Display and reading of the measurement data via dedicated cloud-based WebApp
- ✓ Remote and manual switching on/off via WebApp
- ✓ Three potential-free switching relays to activate equipment/accessories

Equipment is available for rental or purchase.





# BESPOKE FACILITY INSTALLATION SOLUTIONS

Our skilled team of technical advisors have worked with many clients to design and supply brand new facilities for their business and institutes.

We have all the resources to design, supply and install any new welding and engineering facility including tailored welding bays, extraction, tooling and welding plants.



**Let us help you find a solution. Call today on 01278 444474**  
**Option 1: Sales - Option 2: Accounts - Option 3: Technical Support**

# TRAINING AND TUTORING

One of our main aims is to put the knowledge and skill back into the industry that has been lost over the years.

We offer tailored welding training both onsite and at our HQ welding facility covering all processes and materials. Our skilled team will be able to help you achieve what you desire whether you are a beginner looking to get into the trade or you're looking to learn something new.

We offer free tuition with every machine purchased through us so that you can use your newly bought machine to its full potential.



# CODINGS AND PROCEDURE PRODUCTS

Working with our partners and suppliers we are able to undertake codings both on site and at our HQ to get you and your staff where you need to be.

We are a distributor of Böhler who are market leaders with their procedure based wires, we are able to supply the wire and consumables you require along with the testing.

**aip**



**böhler** welding  
by voestalpine



# HIRE AND HIRE PURCHASE

We offer rental solutions on power tools, welders and fume extraction from one day up to three years.

## **Benefits of renting:**

- ✓ **Project flexibility:** Have a temporary or seasonal project? Renting allows you to accommodate for this in the most cost-effective way.
- ✓ **Control expenses:** Renting allows significant savings over purchasing, so you can improve your bottom line.
- ✓ **Modern Equipment:** Rental agreements allow businesses to obtain the best possible equipment, at a fraction of its purchase cost.
- ✓ **Preserve capital:** Renting frees up capital which can be used for other, potentially more profitable ventures.
- ✓ **Repair and Maintenance:** With expensive equipment, repair and maintenance costs can be expensive. When renting through us, our qualified engineers repair all break-downs in house.

- ✓ **Scalable:** Rental agreements allow businesses to react to spikes in demand quickly and effectively.
- ✓ **Servicing:** All our rental equipment is regularly serviced and maintained; this reduces the risk of any breakdowns and down time for your business.

## **Hire to Buy Scheme:**

If you feel the machine you have on rent is for you and decide to purchase the equipment within four weeks of the end of the rental period, we will discount the rental costs of that machine up to 30 calendar days off the purchase price.

## **Hire Purchase:**

We can spread the cost of any new equipment up to one year allowing you to get brand new equipment without paying a large lump sum in one go. Deposit and interest rates apply depending on length of term.



# SUPPLYING THE FUTURE

At AIP we believe it is crucial to support the new generation of welders that are coming into the industry and to help them bring back the skill in our trade that has been lost over the years.

To combat this with any customer that has our consignment system installed we will donate £450 worth of equipment to any of their new apprentices that they take on which includes vital PPE and tooling.

T's & C's Apply.





**BOC  
GASSES**



**A Member of The Linde Group**

AIP Welding Supplies Ltd has the largest container holding of quantity/range of BOC gases in the southwest, with over a decade of working alongside BOC with our predecessor 'Splatter Welding'. AIP has a well-established relationship with all our BOC gas users providing them with any technical information they may need in relation to which gas type would best suit their needs for the type of welding process they are carrying out.

BOC is the largest provider of industrial, medical, and special

gases in the UK and Ireland.

In the UK and Ireland BOC has been producing atmospheric gases, including oxygen, nitrogen, and argon for over 120 years. Its portfolio today includes thousands of different gases and mixtures, as well as related equipment and services.

Internationally BOC is a member of The Linde Group, world-leading gas, and engineering company with almost 50,000 employees working in around 100 countries worldwide.

## Notes



## **AIP WELDING SUPPLIES LTD**

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